

SOUTHEAST GROUNDBREAKERS

Brook Farm Group, Georgia

Industry veterans **Peter DiCorpo** and **Eric Hade** have launched Brook Farm Group, a new multifamily development firm that will focus on rising demand in "lifestyle" and "path-of-growth" markets throughout the Sun Belt and Mountain States, with a concentration on dynamic MSAs in the Southeast. The team has several development projects in the pipeline and expects to start construction in the first quarter of 2023. The firm is based in Atlanta and is backed by private capital sources that are committed to supporting a vision for creating long-term value for investment partners and residents.



DiCorpo



Hade



CBRE|Raleigh, North Carolina

CBRE|Raleigh has welcomed **Elizabeth Gates** to its team as a senior research analyst. Gates has more than 23 years of commercial real estate experience providing industry-leading research and marketing services to the Raleigh-Durham market. Gates received her bachelor's degree from the University of North Carolina at Chapel Hill and is currently a member of Triangle Commercial Real Estate Women.

"Under her leadership, we expect our research platform to grow as we provide high-profile market research for both our internal and external clients," said Tom Fritsch, senior managing director of CBRE|Raleigh.



Cushman & Wakefield, Florida

Cushman & Wakefield has hired a team of 32 property management professionals to join its Miami-based Property Management group, including the team's leader **Amarjit (Marj) Bains**, who will join as a senior managing director. Bains was previously the executive vice president at JLL where she was focused on leading property management efforts for Nuveen Real Estate's South Florida office assets, along with services for other clients' properties across the nation. In her new role, Bains will work alongside Leigh Griffin who leads Cushman & Wakefield's Florida Property Management group, which consists of 300 professionals, and manages 85 million square feet of space.



Bains



NewPoint, North Carolina

NewPoint Real Estate Capital LLC has hired **Henry "Skip" Martinson** as managing director, Conventional Originations. Based out of Charlotte, NC, Martinson will play a pivotal role in the firm's Agency and Proprietary Lending Platforms, focusing specifically on conventional multifamily and student housing properties. Martinson joins NewPoint with over two decades of commercial real estate finance and loan originations experience. Throughout his 15 years at PNC Real Estate, Martinson originated loans for a variety of multifamily property types. Before PNC, Martinson worked at Arbor Realty Trust and Wells Fargo.



Martinson



Portman, Georgia

Portman has announced that **Dotan Zuckerman** has been appointed head of retail and activation. He will apply his experience leading retail leasing at experiential mixed-use destinations from his time with Columbia Development, Fuqua Development, North American Properties and Halpern Enterprises to Portman's mixed-use pipeline, which encompasses more than 2.2 million square feet across the country. In the newly created role, Zuckerman is responsible for the retail programming, merchandising and leasing strategy, specializing in activating the street-level. Zuckerman graduated from Georgia State University with a degree in Business Administration in Real Estate.



Zuckerman



Stream Realty, Tennessee

Stream Realty Partners has hired two vice presidents to oversee its investment sales platform. **Stephen Graw** and **Bradley Worthington** will work alongside executive managing director and partner Rob Lowe to source and execute new acquisition and disposition opportunities and grow the firm's brand presence in the Nashville market. They will be responsible for all phases of the investment sales process. Stream Realty, a national real estate services, development and investment firm, opened its Nashville office in March 2021.



Graw



Worthington

